

Message Text

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PAGE 01 FRANKF 07031 171623Z

20

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 171537Z SEP 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 5554
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 7031
E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: WTDR/FTI: EICHLER & SOHN K.G., RICHARD E.

REF : USDOC 14586

1. GERMANY 2. CNTRY CODE: 428 3. SER NO: 1446100
4. EICHLER & SONH K.G., RICHARD E.
4A. CODE: 4B . CODE: E
5. OFFENBACHER LANDSTR. 111
6. D 6451 HAINSTADT B. HANAU, GERMANY
7. ESTABL: 1953 8. EMPL: 40 9 SIZE (20-X) MEDIUM
10. REPUTATION: GOOD
11. SALES AREA: W. GERMANY, EEC AND OTHER EUROPEAN COUNTRIES
12. RPT. DATE 09/76
13A. 24210/35 WHS. IM OF LUMBER
13B. 24350/35 WHS. IM OF HARDWOOD VENEER AND PLYWOOD
13C. 24360/35 WHS. IM. OF SOFTWOOD VENEER AND PLYWOOD.
14. CONTACT: MR. MANN TITLE : MANAGER
15. CALBE: NONE 16. TELEX 41 845 48 17. TEL 06182-4007
18. FINANCIAL REFS: BAYERISCHE HYPOTHEKEN-UND WECHSELBANK,
HANAU.
19. TRADE REFS: LOCAL CHAMBER OF COMMERCE.
20. FOREIGN FIRMS REPRESENTED: NONE
21. THE FIRM IS REGISTERED AS LIMITED PARTNERSHIP WITH HANS EICHLER
AS LIABLE PARTNER. THE CAPITAL INTEREST OF THE LIMITED PARTNERS
WAS RECENTLY INCREASED TO DM 700,000. AN ADDITIONAL DM 1 MILLION
LOAN, WILL BE LATER CONVERTED INTO A PARTNER'S INTEREST.
THE ANNUAL VOLUME OF BUSINESS IS DM 12 MILLION. THE FIRM OWNS
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PAGE 02 FRANKF 07031 171623Z

ENCUMBERED REAL ESTATE, GROUNDS: 2,000SQUARE METERS WITH A WORKHALL

INCLUDING OFFICE SPACE. EQUIPMENT IS VALUED AT ABOUT DM 250,000. THE FIRM MAINTAINS AN EXTENSIVE INVENTORY, VALUED DM 4 MILLION. LIQUIDITY HOWEVER, IS TIGHT. PAYMENTS ARE OFTEN MADE WITH BILLS OF EXCHANGE. IN SOME INSTANCES REMINDERS WERE NECESSARY, BUT NO SERIOUS COMPLAINTS HAVE BEEN RECEIVED SO FAR. THE BANK GRANTS CREDITS AGAINST SECURITIES. ALTHOUGH CAPITAL HAS BEEN RECENTLY INCREASED, CERTAIN CAUTION SHOULD BE OBSERVED IN GRANTING CREDITS.

2. PREPARED BY P. BARTOLSIC, APPROVED BY F.D. BUCHHOLZ AT
U.S. CONSULATE GENERAL, FRANKFURT.LEHMANN

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Message Attributes

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Disposition Approved on Date:
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Margaret P. Grafeld
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